

# **NAFEM Show | Trend Report**



The NAFEM (North American Association of Food Equipment Manufacturers) Show is held every 2 years, and features foodservice equipment and supplies from over 500 manufacturers. This year it was held at the Anaheim Convention Center, February 19–21, 2015.

The NAFEM Show attracts over 20,000 foodservice professionals, representing food service corporations, restaurant owners, operators, dealers, distributors, and designers,

As consumer tastes change and peoples' schedules grow more hectic. new ways to serve food away from home have gained traction. Commercial foodservice equipment plays a vital role in satisfying market trends for eating out.

### **NAFEM Show | Trend Report**



Key design takeaway: Do whatever it takes to delight a user where they touch / interact with your product

#### **Touch Points**





We love the use of illumination to create "wow factor", but even better when it provides information / guides the user



Best handle of the show





Absolutely magical fan and lighting controls from Viking...

# **Touch Points**





Don't be afraid to use plastic on your most expensive products, just use it well! These knobs are bold, rich and functional

An injection of color (maybe even wood?) adds warmth and character to cold stainless

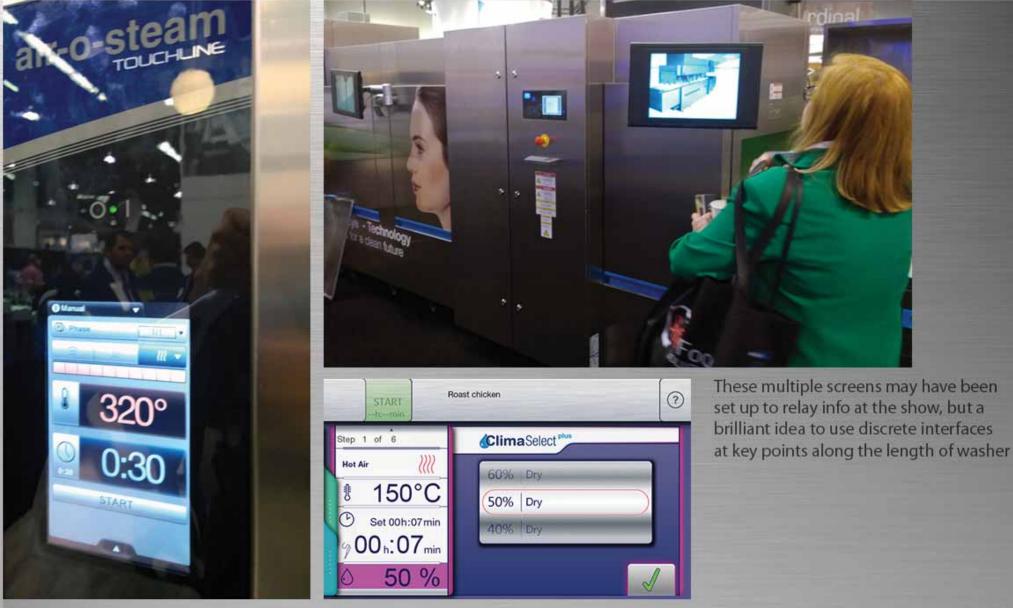




Really beautiful... intuitive use of hi-res screen makes selection of drinks easy, enjoyable and more profitable

#### **User Interface**





Nice use of color, integrates UI into surrounding stainless steel



#### **User Interface**



Just a concept, but really effective use of color with clean, communicative graphics

#### \* SmartChef 4 K Beef S Pork A Poultry Lamb 🕻 Venison > Fish 🛷 Bread

A UI that truly takes the guesswork out of cooking... Venison anyone?





#### **User Interface**



These designs are true to the material's capabilities, but work within those constraints to create brand equity in eye-catching details

**Designed for STEEL** 



We hate when people say "It's just sheet steel, can't do much with that". Nothing could be further from the truth





Simple die-cut shapes soften even the most hard edged cube...

Or rounded, approachable forms many won't believe are fabricated from sheet material





# **Designed for STEEL**





Polished chrome details offset brushed finish, look 2X expensive

Origami-like folds make for an iconic shape that stands apart from the competition









Consistent brand language is critical, regardless of the material used







Beverages - coffee + espresso in particular - always seem to offer some of the best opportunities for design in this market. From boundary breaking ID to incredibly intuitive UIs, lots going on behind the barrista counter.









Differences between "Consumer" and "Professional" are stark... Almost as if behind-the-counter machines are intended to look "training required" to justify higher priced drinks. Can understand the motivation, but we think everyone benefits from a friendly, engaging user experience.

# **Caffeinated Design**





# FOOD INSPIRING TECHNOLOG

Through understanding the interaction of food/beverage, people and equipment, we deliver an integrated approach that answers the questions customers are asking: how to reduce labor, do more with less, increase sales and revenue, keep my menu fresh and much more.

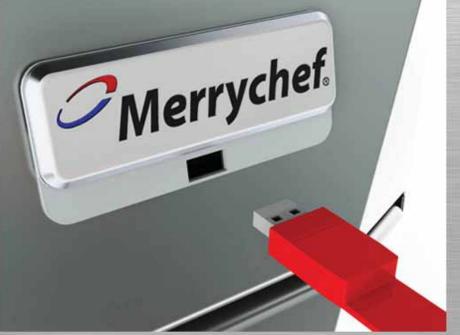


Remote control cooking -Removable wireless UI frees chef from standing over the oven... interesting



The industry isn't fast-moving, but was great to see a variety of innovative, user-centered new ideas







USB Smart "key" permits instant menu updates





Where it all starts... Interesting that the production ovens lost that brushed SS look





The iPod of beverage machines... Bkon's RAIN rethinks the way beverages are made.

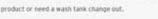


#### THE INNOVATION BEHIND APEX 2

Through hundreds of conversations with customers. Ecolab uncovered the true needs of foodservice operators and their warewashing operations, resulting in Apex<sup>94</sup> Warewashing program. See how Ecolab's Apex Warewashing Program offers foodservice operators maximum control over their warewashing results and total costs.



24/7 Data Capture, Alarms & Elevated Training Experience • The controller captures real time data that tracks key metrics to help ensure clean wares and less rewash. • Honitors temperatures, alerts you if you are out of







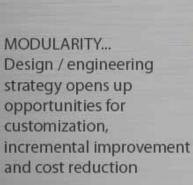
24/7 Data Summarized Into An Easy-to-Read Dashboard Report

- Pinpoints where and when issues occur with your dishmachine.
- Knowing what the problem is and when it occurs helps
  ensure cleaner dishes and less rewash.

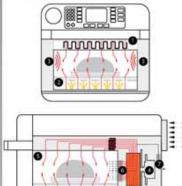


Technology enables new business models









Advanced cooking tech hidden (intentionally?) inside a pretty bland package



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